



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 27  
AGENDA DATE: Thu 09/02/2004  
PAGE: 1 of 3**

**SUBJECT:** Authorize execution of a 12-month supply agreement with MILLER UNIFORMS & EMBLEMS, INC, Austin, TX, for reflective, traffic safety vests in an amount not to exceed \$52,360, with two 12-month extension options in an amount not to exceed \$52,360, for a total agreement amount not to exceed \$157,080.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$4,363 is available in the Fiscal Year 2003-2004 Approved Operating Budgets of the Emergency Medical Services and Austin Fire Department. Funding for the remaining eleven-months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:** for Fire; Emergency  
Medical Services;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Sydney Ceder, Buyer II/(512) 974-2035

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Low bid meeting specification of sixteen bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract is for the annual supply of reflective, traffic safety vests for Emergency Medical Services (66%) and Austin Fire Department (34%). The safety vests will be used by department personnel in the performance of their duties at traffic accidents that occur in the evening hours or any other activity that requires staff to be in the proximity of moving traffic. The vests have a reflective trim package that makes the officers and other City employees highly visible in the evening hours. Each department will order directly from the vendor on an as-needed basis.

MBE/WBE Solicited: 4/5

MBE/WBE Bid: 0/2



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**BID TABULATION  
Vests, Traffic Safety  
(3 line items)**

<b><u>Vendor</u></b>	<b><u>Total Price for Group B - Items 4-6</u></b>
Miller Uniforms & Emblems, Inc. Austin, Texas	\$52,360.00
GST Public Safety Grand Prairie, Texas	\$54,978.00
RL Safety Corporation Naperville, Illinois	\$11,300.00*
Globe Electric Houston, Texas	\$12,826.40*
FMW Distributors (WBE/FR) Montgomery, Texas	\$12,903.00*
The Strong Group Hewlett, New York	\$13,269.40*
Security Safety Houston, Texas	\$13,513.00*
MS Supply Austin, Texas	\$13,641.80*
Saf-T-Glove Grand Prairie, Texas	\$13,787.60*
Alamo Iron Works San Antonio, Texas	\$14,098.00*
Utilicor Mansfield, Texas	\$14,105.00*
Safety Supply (WBE/FR) San Antonio, Texas	\$14,153.20*
Nor-Tec Houston, Missouri	\$14,730.00*
Farco	\$17,311.00*



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Freeman, Missouri

Equipment Direct \$19,202.00\*  
Brea, California

GT Distributors \$23,765.00\*  
Austin, Texas

\*Samples submitted by vendors did not meet materials and functional requirements as outlined in the specification. Eight of the non-compliant bidders bid the same brand of vest and were disqualified for the same reasons.

\*\*An administrative award will be made to Globe Electric for Group A (Items 1-3) in the amount of \$9,465.45.

A complete bid tabulation is available in the Purchasing Office.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Thirty-six notices were sent, including four MBEs and five WBEs. Twenty-eight solicitations were issued. Sixteen bids were received including two WBEs. The MBEs did not respond.
- c. This is the first time that these type items have been on contract; therefore, there is no price comparison available.

**APPROVAL JUSTIFICATION**

- a. Low bid meeting specification.
- b. Emergency Management Services, Austin Fire Department, Austin Police Department, and Materials Management Division concur with the recommended award.
- c. Advertised in the Austin American-Statesman and the Internet.